



2022 CO-OP COMMUNICATIONS CONTEST

Regardless Of Politics

Wayne Co Op Bu

Bairymons Arthur W. S

Dies Crosp

AWARD WINNER 2022

FARMER COMMUNICATOR OF THE YEAR

Melvin Medeiros

Medeiros Holsteins Laton, California

Nominated by Dairy Farmers of America







Jenny Martin *Filament*

Scott Wallin Dairy Management Inc.





Megan Bykowski S/B Strategic Marketing

Participating Co-ops







Maryland & Virginia Milk Producers Cooperative Association













Publications

Member Magazine



Milk Messenger Michigan Milk Producers Association MMPA Communications Team

Member Magazine

Second Place



Half & Half Spring and Summer 2022 Dairy Farmers of America DFA Communications Team

Member Magazine

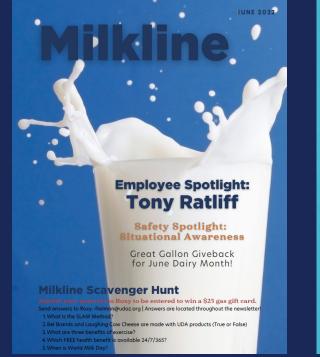
First Place



Dairymen's Digest Associated Milk Producers Inc. AMPI Communications Team - Sarah Schmidt & Nickie Sabo

Member/Employee Newsletter

Third Place





Milkline Employee Newsletter United Dairymen of Arizona Roxy Helman

Member/Employee Newsletter

Second Place

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dau wher



Cheddar Chatter Employee Newsletter Tillamook TCCA Corporate Communications

Member/Employee Newsletter

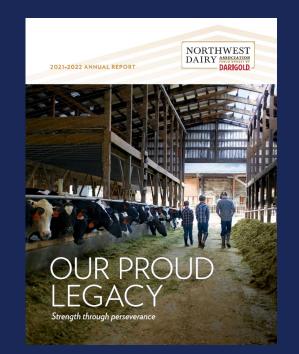
First Place



thescoop Spring and Summer 2022 Dairy Farmers of America DFA Communications Department

Annual Report

Third Place



value for our farmer-owners and our customers Sunnyside increased cheese production by 1 million pounds year-over-year, helping support the growing demand in global markets. Portland helped us accommodate a number of new business opport luding three-packs of Lactose Free half-gallons Organic Eggnog, Darigold Northwest Organic, FIT in ounce bottles, and Egonog (classic, lite, and lacto e) in 32-ounce bottles. And the commissioning o new Boise asentic facility exceeded our expectations producing at half capacity without the benefit of being commissioned for chocolate milk - a development that stands to accelerates the return on that \$67 million investment

11 million pounds of milk powder products shipped by barge to Alaska and loaded onto container ships bound for Asian markets

Ongoing challenges and disruptions across our supply chain also continued from the previous fiscal year into the 2021-2022 fiscal calendar. Driven by abor shortages and continued challenges present by the COVID pandemic and exacerbated by a run of extreme winter weather in parts of our operating region, we were forced to confront challenging supply logistics both domestically and globally. Overcoming these difficulties required persistence perseverance and innovation. Perhaps nowhere we ur actions more emblematic of these team quali than our decision to ship 11 million pounds of milk powder products by barge to Alaska, where those containers could be loaded onto container ships

forced lengthy shipping delays.

bound for Asian markets. While a more costly shipping solution, this workaround allowed us to accelerate th departure and arrival of much needed milk powder in Asia, after chronic delays at ports in the Northwest

ANNUAL REPORT 2021-2022 9

DARIGOLD BUSINESS SUMMARY

Our Proud Legacy - NDA/Darigold 2021-2022 Annual Report Darigold Chris Arnold, Klein & Klein Consulting, Anita Williams Graphic Design, Darigold Finance Team

Annual Report

Second Place



2021 Land O'Lakes, Inc. Annual Report Land O'Lakes, Inc. Land O'Lakes Communications & Design Studio

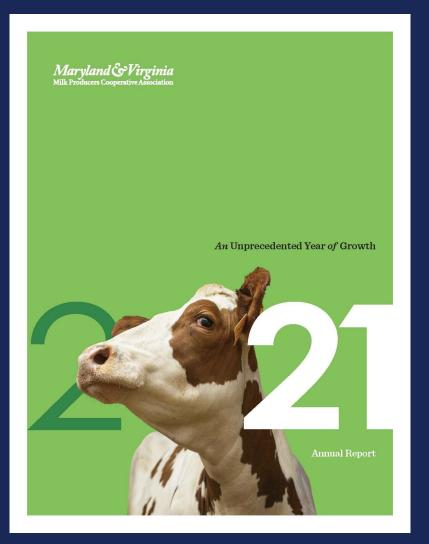




2021 Annual Report Tillamook TCCA Corporate Communications

Cover Design

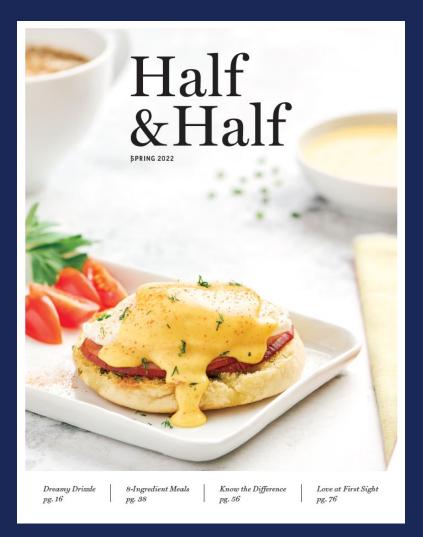




2021 Annual Report: An Unprecedented Year of Growth Maryland & Virginia Milk Producers Cooperative Association MDVA Communications Team

Cover Design

Second Place



Cover of the Spring 2022 Issue of Half & Half Magazine Dairy Farmers of America DFA Communications Department

Cover Design









AMPI Stewardship Report

Associated Milk Producers Inc. *AMPI Communications Team - Sarah Schmidt & Nickie Sabo*

Photography

Third Place



Family Photo

Maryland & Virginia Milk Producers Cooperative Association MDVA Communications Team and ALH wordandimage

Photography

Second Place



"Feeding Dandelions" in the fall 2022 issue of Half & Half magazine Dairy Farmers of America Shaun Cloud

Photography





Prairie Farms Painted Canyon Prairie Farms Prairie Farms Marketing Team

Best of Show: Publications

Annual Report:

2021 Annual Report Tillamook TCCA Corporate Communications







Baby Formula Shortage Spotlights the Value of Real Dairy Farm First Dairy Cooperative Julie Sweney





Milk Minute: Bringing Superior Dairy's Experiences to MMPA Michigan Milk Producers Association Brad Parks

Column/Editorial



Milk Minute: Taking Charge of Change

Michigan Milk Producers Association Doug Chapin





A Commitment to Quality Tillamook Chandra Allen





From Cow to Curd to Counter FarmFirst Dairy Cooperative Julie Sweney





Perfect Pairing - The Link Between Compost & Milk Maryland & Virginia Milk Producers Cooperative Association MDVA Communications Team





Scientist "confident" U.S. dairy will mitigate methane emissions Darigold Tafline Laylin

News Story



Sharing Our Stewardship Story

Associated Milk Producers Inc. AMPI Communications Team





Manure Injection Adding Value for Farms Large and Small Maryland & Virginia Milk Producers Cooperative Association MDVA Communications Team





Dairy Farmers of America and its regional brands taking action to ensure families in need have milk Dairy Farmers of America *Kim O'Brien*





Cabot Earns Four Best of Class Honors at World Championship Cheese Contest Agri-Mark Amber Sheridan





Darigold breaks ground on new production facility in Pasco, Wash. Darigold *Chris Arnold*

Best of Show: Writing

Feature Story:

Perfect Pairing - The Link Between Compost & Milk Maryland & Virginia Milk Producers Cooperative Association *MDVA Communications Team*

Special Projects

Advertising

Third Place



Cultivating Dairy Goodness at Maryland & Virginia Maryland & Virginia Milk Producers Cooperative Association MDVA Communications Team

Advertising

Second Place



Too hot? Dairy Farmers of America helps cool things down with milk

Dairy Farmers of America DFA Communications Department

Advertising





We are Cabot Agri-Mark Cabot Marketing Team

Videos

Third Place



From our Farms to Your Families United Dairymen of Arizona Roxy Helman and Resound Creative

Videos

Second Place



On the path to greenhouse gas neutrality Darigold Tafline Laylin and Axios

Videos

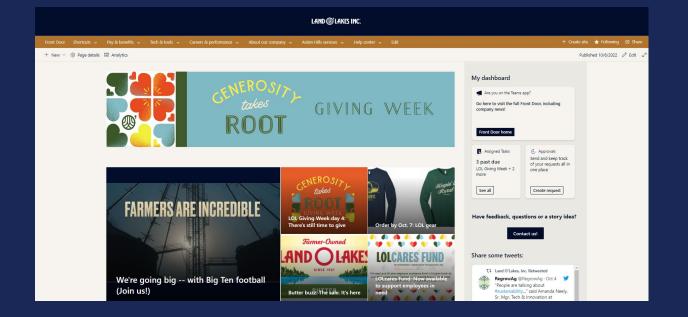




Did You Know? Cow Care Video Tillamook <u>Tillamook Stewardship, Communications and Marketing teams</u>

Website

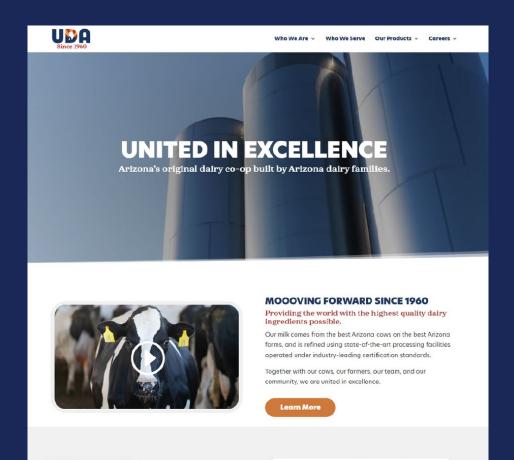
Third Place



Land O'Lakes Front Door Land O'Lakes, Inc. Land O'Lakes, Inc. Communications, IT and HR Teams

Website

Second Place



UDA's Rebranded Website United Dairymen of Arizona Roxy Helman and Resound Creative

BETTER TOGETHER

Website





The American Connection Project

Land O'Lakes, Inc. Land O'Lakes Communications and Brand Marketing Teams

Campaign

Third Place



ASSOCIATED MILK PRODUCERS INC. Special Projects - 14: Campaign NATIONAL BUTTER DAY CAMPAIGN

CAMPAIGN DESCRIPTION

Our research found Wikipedia listed National Butter Day as Oct. 25. However, Wikipedia doesn't reference or link to any other sites and no other sites listed Oct. 25 as National Butter Day. The unofficial keeper of national days is <u>NationalDayCalendar.com</u>, who did not yet have a butter day registered. We reached out and began the process.

Since National Butter Day was not an established day, taking the initative to do so gave Dinner Bell the opportunity to "own the mindshare" of this event.



Purpose We want butter buyers to:

- Share their love of butter whether it's the reason they love butter or how they use butter.
- Tag their butter or recipe photos and videos with #NationalButterDay.
- Follow @dinnerbellcreamery on social media channels to enter a contest to win butter for a year.
- Buy more butter.

National Butter Day Campaign Associated Milk Producers Inc. AMPI Communications Team

Objective AMPI's Dinner Bell Creamery established the annual National Butter Day to celebrate this simple and delicious food.

Campaign

Second Place



Dairy Farmers Of America Shows Consumers How Dairy Can Help The Planet Dairy Farmers of America DFA Communications Department

Campaign

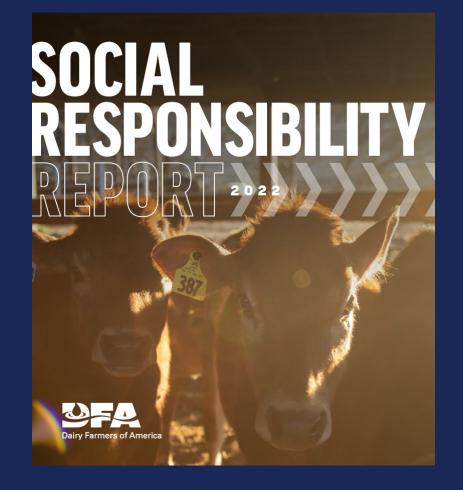
First Place



June (Extraordin)Dairy Month Campaign Prairie Farms The Prairie Farms Marketing Team

Single Issue/Special Purpose Publication

Third Place



2022 Social Responsibility Report

Dairy Farmers of America DFA Communications Department

Single Issue/Special Purpose Publication

Second Place



AMPI Stewardship Report

Associated Milk Producers Inc. AMPI Communications Team - Sarah Schmidt & Nickie Sabo

Single Issue/Special Purpose Publication

First Place



Tillamook's 2021 Stewardship Report Tillamook *Colleen Heffernan, Jenna Cerruti and Paul Snyder*

Best of Show: Special Projects



Advertising: We are Cabot Agri-Mark *Cabot Marketing Team*



COMMUNICATOR OF THE YEAR

