

### **Talking Points on Mexico Trucking Situation**

- As of August 19<sup>th</sup>, Mexico began imposing tariffs of 20% to 25% on several cheese tariff lines which together account for approximately 80% of U.S. cheese exports to Mexico and roughly a quarter of total U.S. cheese exports world-wide.
- Overall U.S. exports under these four tariff lines averaged an estimated \$104 million over the last two years and totaled an estimated \$59 million in 2010 through June.
- This will impact the considerable investments so many U.S. dairy companies have already made and had planned to continue to make in the future to expand our sales into the Mexican cheese market.
- It is imperative for the Administration to immediately put forward a proposal for resolution of this issue that takes into account our NAFTA obligations to Mexico.