

NATIONAL MILK PRODUCERS FEDERATION Dairy Data Highlights

October 2014

"Connecting Cows, Cooperatives, Capitol Hill, and Consumers"

The National Milk Producers Federation (NMPF) develops and carries out policies that advance the well-being of dairy producers and the cooperatives they own. For the past 98 years, NMPF has been one of the most recognizable and influential membership organizations in America.

NMPF's cooperative members produce the majority of the U.S. milk supply, making NMPF the voice of more than 32,000 dairy farmers. Last year, NMPF member cooperatives marketed about 124 billion pounds of milk, representing 62% of the total milk marketed in the United States. In addition, many of NMPF's member cooperatives are leading processors of fluid milk, cheese, butter, milk powder, and specialty dairy products.

NMPF is the principal voice on national issues for cooperatives and their dairy farmer members.

TABLE OF CONTENTS

| U.S. MILK PRODUCTION & OTHER INDUSTRY STATISTICS | |
|---|-------|
| Table 1: U.S. Production of Milk, Milkfat, & Solids-Not-Fat | 1 |
| Table 2: U.S. Cow Numbers, Dairy Farms, & Herd Size | |
| Table 3: Farms & Production by Herd Size | 3 |
| Table 4: General Production Statistics from the Dairy | |
| Herd Improvement Association (DHIA) | 4 |
| | |
| STRUCTURE OF THE DAIRY INDUSTRY BY STATE | |
| Table 5: Annual Milk & Milkfat Per Cow by State | 5 |
| Table 6: Cow Numbers, Licensed Dairy Operations & Herd Size by State | |
| Table 7: Milk Production by State | 7 |
| Table 8: Importance of the Dairy Sector by State | 9 |
| PRODUCER, WHOLESALE, & RETAIL PRICES OF MILK & DAIRY PRODUCTS | S |
| Table 9: Selected Farm Level Milk Prices by State | 10 |
| Table 10: Selected Farm Level Annual Average Milk Prices | |
| Table 11: Monthly Seasonality of Milk Production & Price | |
| Table 12: Annual Wholesale Prices of Dairy Products | |
| Table 13: Monthly Prices of Dairy Products on the Chicago Mercantile Exchange | |
| Table 14: Annual Retail Prices for Selected Dairy Products | |
| COSTS OF PRODUCTION INDICATORS | |
| Table 15: Milk Production Costs & Return by Herd Size | . 15 |
| Table 16: U.S. Milk Production Costs & Returns | 17 |
| Table 17: Monthly Milk-Feed Price Ratio | |
| Table 18: Monthly MPP Calculated Feed Cost | |
| Table 19: Monthly MPP Margin. | |
| Table 20: Annual Livestock Prices | |
| Table 21: Average Prices Received for Crops | |
| Table 22: Crop Production. | |
| SCOPE OF FEDERAL MILK MARKETING ORDERS | |
| Table 23: Federal Market Order Statistics by Market | 22 |
| Table 24: Measures of Growth in Federal Milk Marketing Orders | |
| Table 25: Sales & Butterfat Content of Fluid Milk Products | . 22 |
| in Federal Milk Marketing Orders | 24 |
| DAIRY PRODUCT CONSUMPTION & PRODUCTION | |
| Table 26: Annual Commercial Disappearance of Dairy Products, | |
| Milk Equivalent, Total Solids Basis | 25 |
| Table 27: Per Capita Commercial Disappearance of Dairy Products, | ,. 23 |
| Milk Equivalent, Total Solids Basis | 25 |
| Table 28: Share of Commercial Disappearance by Product | |
| Table 29: Fluid Milk Sales for Beverage Products | |
| Table 30: Per Capita Fluid Milk Sales: Selected Products | |
| Table 31: Fluid Milk Sales for Creem/Other Products | |

| Table 32: Cheese Production, Selected Varieties | 29 |
|--|----|
| Table 33: Per Capita Cheese Consumption, Selected Varieties | 29 |
| Table 34: Production of Butter, NFDM, & Other | |
| Table 35: Per Capita Consumption of Butter, Cottage Cheese, | |
| NFDM, & Other Products | 30 |
| Table 36: Production of Frozen Dairy Products | 31 |
| Table 37: Per Capita Consumption of Frozen Dairy Products | |
| Table 38: Cheese, Butter, & NFDM Production, by State | |
| Table 39: Plants Processing Dairy Products & Volume Per Plant | 33 |
| GOVERNMENT REMOVALS & THE PRICE SUPPORT PROGRAM | |
| Table 40: CCC Net Outlays by Commodity | 34 |
| U.S. DAIRY EXPORTS | |
| Table 41: U.S. Fresh Milk & Cream Exports | 35 |
| Table 42: U.S. Butter and Cheese Exports | |
| Table 43: U.S. Milk Powder Exports | 37 |
| Table 44: U.S. Ice Cream & Yogurt Exports | 38 |
| Table 45: U.S. Whey & Lactose Exports | 39 |
| Table 46: Commercial Exports & Domestic Disappearance, | |
| Milk Equivalent, Total Solids Basis | 40 |
| U.S. ECONOMIC INDICATORS & OTHER STATISTICS | |
| Table 47: Dairy Imports, Quota & Non-Quota | |
| Table 48: Price Indices: Annual Average, Not Seasonally Adjusted | 42 |
| Table 49: Minutes of Work Required to Purchase Selected Dairy Products | 42 |
| Table 50: Commodity Receipts from Marketings | 43 |
| Table 51: Nation's Top Dairy Cooperatives | 43 |
| Table 52: Number and Net Volume of Products, Supplies, & Services | |
| by Cooperatives | 44 |
| Table 53: International Milk Production Statistics | |
| APPENDIX | 46 |